

## THE IDEAL TEAMMATE

The City of Winchester is seeking a visionary development services leader with proven experience in building long-lasting partnerships and producing innovative ideas that yield impactful results for the overall community. This is a unique, senior-level position that requires someone who isn't afraid to be bold when crafting successful solutions while being innovative, creative and cooperative.

We're looking for a unique and enthusiastic individual to serve as not only an advocate but also as a teammate. We have an excellent group of senior leaders and a strong support team that will work in conjunction with this position to help produce results and reach our goals.

This position requires someone with a heart for public service and a sincere passion for development services. The ideal candidate will be able to work closely with City Council, government leaders, local organizations and current and potential business owners to enhance Winchester's economic vitality and continued growth.

The City's first Development Services Director must have a tenacious spirit with the capacity to listen and empathize. He or she must have the ability to see the "big picture" while successfully managing day-to-day details. Other key attributes include strong verbal and written communication skills, open-mindedness and the aptitude to make tough decisions.

This leader must be able to merge seamlessly with a variety of teams and effectively serve as a liaison between the City government and the Winchester Economic Development Authority. Reports directly to the City Manager.

## THE ORGANIZATION

The City organization, which employs over 550 dedicated staff members with a wealth of knowledge and skills, is a great place to work. Our City Manager leads by example and with integrity while maintaining a transparent and collaborative work environment. Everyone is not only empowered but obligated to help move the community forward.

## QUALIFICATIONS

Candidates for the role of Development Services Director must possess a minimum of a Bachelor's degree from an accredited college with an emphasis in Urban or Regional Planning, Public or Business Administration, or a related field. Master's degree is preferred. Candidates should also have a minimum of eight years of increasingly responsible professional experience in development services including three years of supervisory experience.

## COMPENSATION & BENEFITS

The annual salary range for this exciting opportunity will depend on qualifications. The City of Winchester offers a comprehensive benefits package including medical, dental, vision, life insurance, paid vacation and sick leave, personal days, LTD, and much more. City employees are also members of the Virginia Retirement System.

## HOW TO APPLY

Submit an application, resume and cover letter online at [www.winchesterva.gov](http://www.winchesterva.gov) (click the "Jobs" button at the top).



Winchester  
Virginia

# DEVELOPMENT SERVICES DIRECTOR

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City of Winchester, Virginia  
[www.WinchesterVA.gov](http://www.WinchesterVA.gov) | (540) 667-1815  
 Email: [hrdept@winchesterva.gov](mailto:hrdept@winchesterva.gov)

Winchester, Virginia

Over 27,000 people call the City of Winchester home. Located at the northern entrance of the Shenandoah Valley, this vibrant city has held its own during the recession and experienced growth in many areas including the newly renovated and charming Old Town district.



Continued growth is expected as several areas of the city are prime for redevelopment and many acres remain open for new construction.



Winchester encourages mixed-use development, walkability and preserving our historical assets.

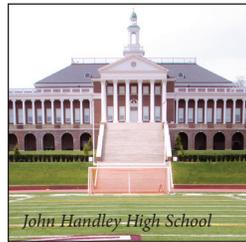


THE COMMUNITY

Winchester is an independent city in northwest Virginia located just 72 miles from Washington D.C. Due to its strategic location, size, and hometown feel, Winchester is a scenic escape for people in nearby larger cities and is the regional retail hub for shopping and dining as Winchester's daytime population swells to over 75,000. An award-winning comprehensive plan is in place to guide development of Winchester's 9.23 square miles.

Here are a few reasons many people and businesses call Winchester city home:

- Voted one of the friendliest towns in the mid-Atlantic & Southeast region by Blue Ridge Country Magazine and best places to retire by AARP, Kiplinger's and Where to Retire magazine
- Home of Shenandoah University and just a few miles from Lord Fairfax Community College
- Beautiful pedestrian mall with over 50 shops, 30 restaurants and plenty of events for all ages
- Low-crime rates, great schools and beautiful family-friendly community
- Home of the annual Shenandoah Apple Blossom Festival
- Approximately 170 acres of public park land



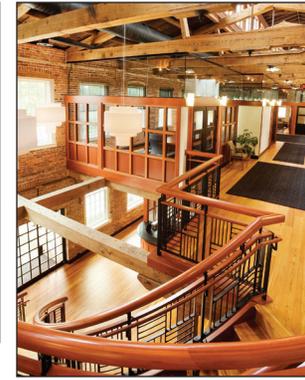
JOB DESCRIPTION

- Newly created position that will directly supervise the following departments: Planning, Zoning and Inspections, Old Town, Tourism and Workforce/Business Development
- Serves as Executive Director of the Winchester Economic Development Authority
- Reports to the City Manager
- Acts as the City's primary marketer and business location and expansion advocate
- Supervises and participates in the development and administration of departmental operating budgets
- Complete job description is available at WinchesterVA.gov (click jobs button)

RECENT SUCCESSES & PARTNERSHIPS



This historic gem, the Taylor Hotel, was built in 1848 and was recently renovated thanks to a public-private partnership.



Winchester now has two Virginia Enterprise Zones providing a variety of incentives for existing and potential businesses.



Winchester was featured (7-page spread) in a 2015 issue of *Where to Retire* magazine as a great place to retire.



*“Southern hospitality, neighborly charm, and talk of days gone by abound in this jewel of the Shenandoah Valley.”*

Winchester is featured in the November 2014 edition of Southern Living Magazine's Mid-Atlantic edition covering Virginia to New York.

CITY STATISTICS

Population	27,284
Projected Population 2040	30,781
Median Household Income	\$44,731
Median Age	35.7
Mean Travel Time to Work (in minutes)	20.6
Median Home Value	\$219,557



MORE INFORMATION ONLINE

- [WinchesterVA.gov](http://WinchesterVA.gov) - Strategic Plan, Comprehensive Plan, New Resident Guide, City department information
- [DevelopWinchesterVA.gov](http://DevelopWinchesterVA.gov) - Economic Development information and Master Plan
- [OldTownWinchesterVA.com](http://OldTownWinchesterVA.com) - Old Town Winchester information
- [WPS.k12.va.us](http://WPS.k12.va.us) - City Public Schools
- [VisitWinchesterVA.com](http://VisitWinchesterVA.com) - Tourism